Dear Hiring Manager,

I am writing to express my strong interest in the Data Science Director position at OpenX. With a Ph.D. and proven experience delivering enterprise ML solutions, I am particularly drawn to OpenX's mission of optimizing digital advertising markets through technical innovation.

At KUNGFU.AI, I led end-to-end ML product development valued at $13M+ across multiple enterprise projects. Notably, I engineered an XGBoost model that tripled click attribution accuracy by identifying and filtering fraudulent clicks in digital advertising applications. This experience, combined with my track record of managing diverse technical teams and collaborating with executive stakeholders, aligns well with OpenX's needs.

My experience with AWS (S3, EC2, and SageMaker) and expertise in Python-based ML development would enable me to hit the ground running in developing scalable solutions for OpenX's ad marketplace. My role leading and mentoring a team of 15 engineers at KUNGFU.AI has prepared me to build and guide high-performing technical teams.

I am excited about the opportunity to contribute to OpenX's mission and would welcome the chance to discuss how my skills and experience could benefit your team.

Best regards,

Lawrence Gray, Ph.D.